



PADI

**SEEK ADVENTURE.
SAVE THE OCEAN.™**

PADI TRAVEL SCUBA TRAVEL EXPERT—CONTRACTOR FULL TIME

PADI Travel is the world's leading online travel agency for scuba divers.

It's a platform like no other, inspiring divers to dive more, travel more and take care of our oceans. Researching and booking a scuba holiday has never been easier nor more enjoyable.

Learn more on travel.padi.com

Please use this link ONLY to apply: <https://padi.breezy.hr/p/4fb074f41a0301-padi-travel-scuba-travel-expert-remote-central-south-america/apply>

Job title: Scuba travel expert

Job Type: Contractor, full-time

Location: Remote in Central and South America

Start Date: As soon as possible

Compensation: Attractive

Reports To: PADI Travel Operations Manager

Role description:

Through our website, we receive many leads from divers around the world looking to book a dive holiday. We run a hybrid model where customers can either book fully independently or interact with us to get consulting from our scuba travel experts before they book. As such, we strive to provide first class customer service in the form of timely and very knowledgeable advice.

We are looking for experienced scuba divers/travel agents who are digital natives, are comfortable taking initiative and who thrive in a fast-paced and growing environment.

Our team is used to working under high standards. We are constantly developing new ways to increase efficiency and productivity. This means you must be hands-on, detail-oriented, not afraid to take the initiative.

Expect to encounter and learn how to take on challenging situations. Prioritizing and solving them will not only yield professional reward for you, but also great personal satisfaction. As a member of our team, you will grow, not only as a professional in the diving/travel industry you love, but also personally. You will be constantly applying and gaining very valuable skills that will improve your performance and general outlook, also outside of work!

Responsibilities:

As a member of our scuba travel expert team, you will handle the end-to-end booking process for our customers. This involves:

- Answering their questions and advising them – through chat, email and phone
- Interacting with our suppliers to get answers to open questions and confirm bookings
- Driving customers to final booking
- As necessary, providing further post-booking customer support

Compensation:

Performance driven package plus very attractive benefits. Top performers can expect to earn well. Additional perks include discounted scuba travel throughout the year (if available)

Experience:

We are looking for experienced and independent scuba travel expert who can hit the road running:

- Must be an active diver who has dived around the world (ideally hundreds of dives in many different countries) and loves to talk about diving
- Strong background in direct, commission-based sales with proven track record
- Background in a travel agency/dive travel agency advantageous but not a must

Qualifications / skills:

- Entrepreneurial and "hungry", "hunter type" sales person who loves to interact with the customer and gets a kick out of closing a sale and is driven to succeed, ideally you have worked in similar sales roles before
- Team mentality - be ready to support other team members when needed
- Positive attitude and outlook on life
- Digital native, and very comfortable navigating multiple programs and windows while multitasking
- Works well with a team across a variety of time zones, and communicates well in remote meeting environment
- High degree of ownership, you do not like to leave loose ends
- Proven self- starter with go-getter attitude
- Being able to multitask/prioritize and work well under pressure
- Looking for a career (not just a job)
- Independent and able to work with minimal supervision

- Customer-centric – always looking for the best for the customer
- Outstanding verbal and written communication skills in English and at least one additional European main language
- Ethical and professional with high attention to detail
- Open and willing to learn

Note on the application process:

- **Please apply using this link:** <https://padi.breezy.hr/p/4fb074f41a0301-padi-travel-scuba-travel-expert-remote-central-south-america/apply>
- En lieu of a cover letter there is a questionnaire to be filled out after your initial application
- Please read through all the questions before you start answering to avoid duplicate answers
- Please answer in a structured manner by comprehensively addressing each question and sub-question
- Please answer questionnaire as soon as possible as this is a required step
- A separate cover letter is NOT required